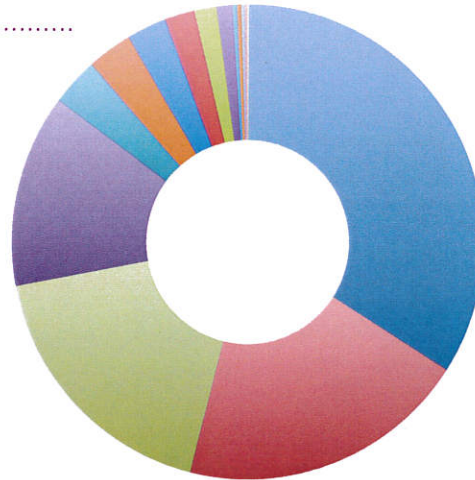


FINANCIALS 2016

REVENUE \$12,318,891

- Membership Revenue - \$4,187,287
- Contributions for Facility and Equipment - \$2,449,073
- Camp Fitch Fees - \$2,229,555
- Program Revenue - \$1,616,999
- Contributions (Individuals/Businesses) - \$402,900
- Investment Income - \$380,417
- Summer Day Camp - \$344,345
- Foundation Grants - \$252,277
- United Way Funding for Programs - \$180,277
- Merchandise Sales - \$138,019
- Other - \$37,505
- Government Grants for Special Programs - \$39,461
- Sponsorships - \$29,750
- Contributions to Endowment - \$22,020
- Special Events - \$9,006



EXPENSES \$10,252,154

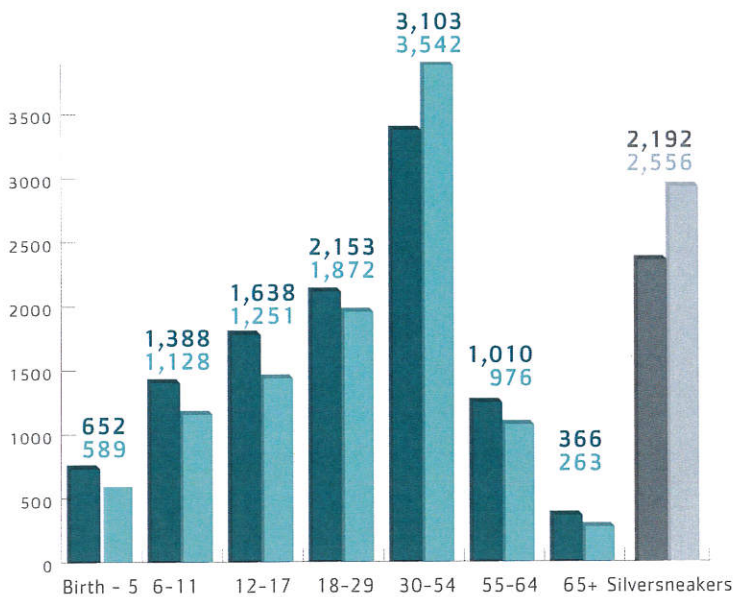


- Salary and Wages - \$4,030,025
- Occupancy - \$1,277,780
- Depreciation - \$1,098,089
- Supplies - \$1,094,272
- Other Personnel Costs - \$903,684
- Scholarship - \$542,211
- Fundraising - \$281,340
- Office Expenses - \$242,994
- Other Expenses - \$191,841
- Insurance - \$177,395
- YMCA of the USA Support - \$129,514
- Promotions - \$111,711
- Professional Fees - \$56,571
- New Market Tax Credits - \$39,307
- International Expenses - \$33,829
- Accounting - \$22,050
- Investment Management - \$19,541

ADDITIONAL FINANCIAL DATA

Cash and Cash Equivalents	\$	2,918,124
Accounts and Pledge Receivables	\$	1,989,761
Inventories of Supplies and Merchandise	\$	29,476
Prepaid Expenses	\$	51,336
Market Value of Endowments	\$	6,195,572
Accounts Payable	\$	291,701
Deferred Revenue	\$	322,733
Other Current Liability	\$	33,568
Refundable Advance of Land	\$	168,000
Total Assets	\$	42,921,709
Total Liabilities	\$	6,176,779
Net Assets	\$	36,744,930
Notes Payable (NMTC)	\$	5,066,263

MEMBERS SERVED 10,310 MALE 9,621 FEMALE



BENEFICIARY ENDOWMENTS \$1,666,342

The YMCA has beneficial interests in the following trusts that directly benefit Y programs:

- The David W. Edward Trust at Farmers Trust Company
- Ernest W. Travis Trust at PNC

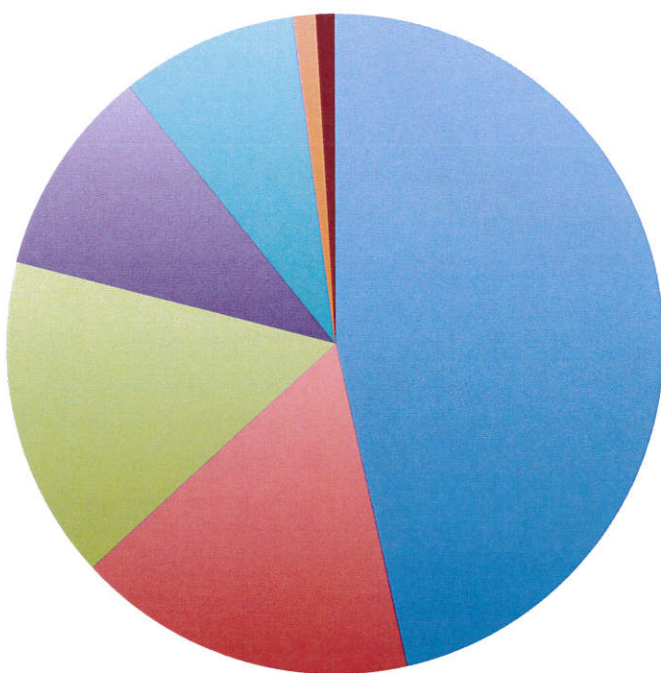
GIFTS TO THE ENDOWMENT IN 2016 \$19,920.00

Charles Siemon Memorial Scholarship \$ 19,920

YMCA ENDOWMENT \$4,482,741

- YMCA Endowment Fund
- William L. Spencer Trust
- Michael H. & Lois J. Russell Trust

YOUTH PROGRAM PARTICIPATION



- Fall/Winter/Spring Resident Camp - 9,730
- Summer Day Camp - 3,485
- Youth Swimming Lessons - 3,300
- YMCA Youth Leagues - 2,140
- Summer Resident Camp - 1,815
- Davis Preschool - 230
- Y Neptune - 190

